



## J THOMAS & COMPANY PRIVATE LIMITED

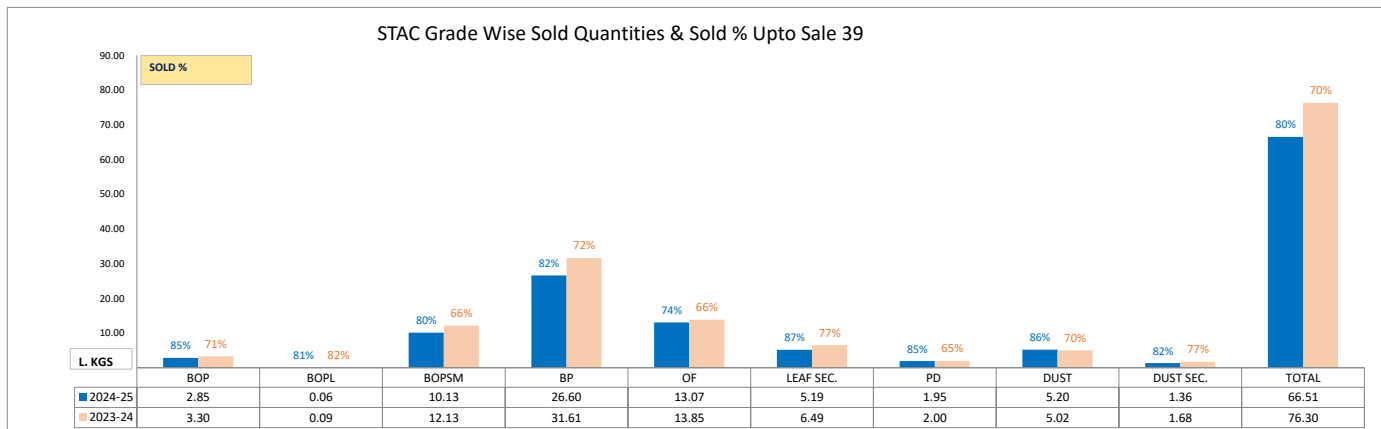
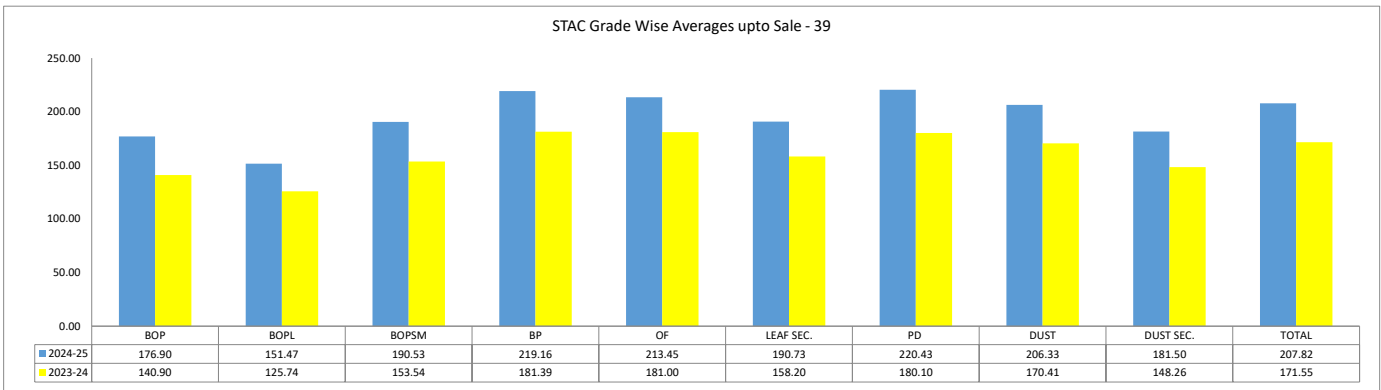
SILIGURI MARKET SYNOPSIS - SALE 39 (2024)

| Market Report                                                                                                                                                                                                                                                             |                                                                                                                                                                                                         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| LEAF                                                                                                                                                                                                                                                                      | DUST                                                                                                                                                                                                    |
| <ul style="list-style-type: none"><li>* Market witnessed good demand.</li><li>* Best and good sorts were irregular around last.</li><li>* Nominal quantity of better medium sorts were firm to dearer.</li><li>* Medium and plainer sorts were firm to dearer .</li></ul> | <ul style="list-style-type: none"><li>* Market witnessed good demand.</li><li>* Best and good sorts were irregular following quality.</li><li>* Better medium and plainer sorts were dearer .</li></ul> |

| Buying Analysis                                                                                                                                                                  |                                                                                                                                                                                                             |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| LEAF                                                                                                                                                                             | DUST                                                                                                                                                                                                        |
| <ul style="list-style-type: none"><li>* Internal Operated.</li><li>* HUL Operated.</li><li>* TCPL Operated.</li><li>* Local packeteers Operated</li><li>* W.I Operated</li></ul> | <ul style="list-style-type: none"><li>* Internal Operated.</li><li>* Western India Operated.</li><li>* HUL /TCPL Operated.</li><li>* Local packeteers Operated.</li><li>* Export Limited Enquiry.</li></ul> |

| AUCTION AVERAGES |         |         |      |         |         |       |              |         |         |
|------------------|---------|---------|------|---------|---------|-------|--------------|---------|---------|
|                  | 2024/25 |         |      | 2023/24 |         |       | UPTO SALE 39 |         |         |
|                  | Sale 39 | Sale 38 | +/-  | Sale 39 | Sale 38 | +/-   | 2024/25      | 2023/24 | 2022/23 |
| LEAF             | 225.78  | 217.59  | 8.19 | 160.16  | 157.30  | 2.86  | 208.15       | 171.97  | 188.83  |
| DUST             | 225.43  | 222.50  | 2.93 | 155.31  | 158.13  | -2.82 | 205.58       | 168.33  | 182.18  |
| TOTAL            | 225.75  | 218.09  | 7.66 | 159.57  | 157.39  | 2.18  | 207.82       | 171.55  | 188.04  |

| STAC AUCTION AVERAGES |         |        |        |        |        |        |        |        |        |
|-----------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| SALE                  |         | 32     | 33     | 34     | 35     | 36     | 37     | 38     | 39     |
| LEAF                  | 2024/25 | 196.17 | 215.60 | 216.58 | 213.71 | 213.71 | 216.59 | 217.59 | 225.78 |
|                       | 2023/24 | 161.96 | 155.81 | 165.40 | 161.54 | 161.54 | 158.65 | 157.30 | 160.16 |
| DUST                  | 2024/25 | 202.30 | 216.76 | 217.89 | 214.80 | 214.80 | 214.58 | 222.50 | 225.43 |
|                       | 2023/24 | 164.72 | 160.77 | 156.58 | 153.59 | 153.59 | 158.92 | 158.13 | 155.31 |
| TOTAL                 | 2024/25 | 197.05 | 215.74 | 216.73 | 213.87 | 213.87 | 216.34 | 218.09 | 225.75 |
|                       | 2023/24 | 162.28 | 156.44 | 164.28 | 160.50 | 160.50 | 158.68 | 157.39 | 159.57 |

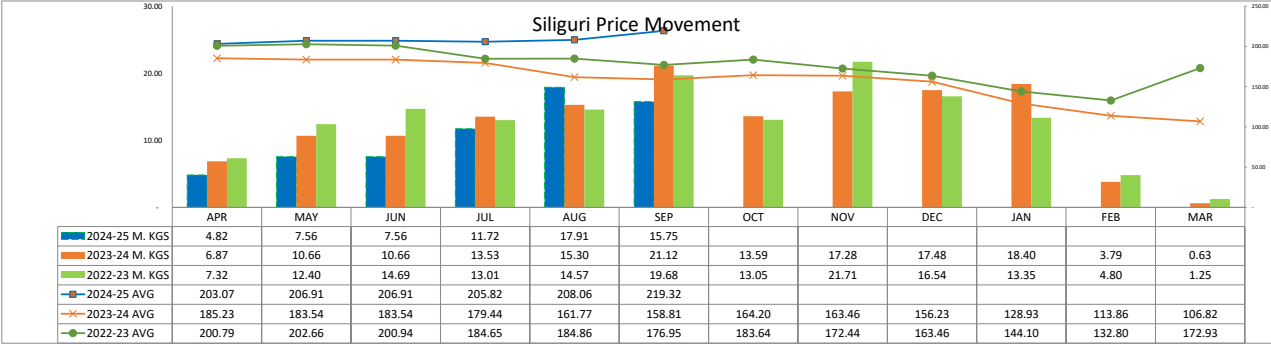


| OFFER / SOLD QUANTITY & AVERAGE PRICE (2024/25) |           |         |        |       |           |         |        |       |              |          |        |       |
|-------------------------------------------------|-----------|---------|--------|-------|-----------|---------|--------|-------|--------------|----------|--------|-------|
|                                                 | THIS SALE |         |        |       | LAST SALE |         |        |       | UPTO SALE 39 |          |        |       |
|                                                 | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED      | SOLD     | AVG.   | OUT % |
| BROKENS                                         | 3230090   | 2805742 | 225.37 | 13%   | 3139614   | 2620641 | 217.41 | 17%   | 48837730     | 39704380 | 208.73 | 19%   |
| FANNINGS                                        | 1038207   | 855682  | 229.59 | 18%   | 1085596   | 848004  | 221.75 | 22%   | 17763133     | 13096589 | 213.32 | 26%   |
| LEAF SEC.                                       | 267286    | 250476  | 217.40 | 6%    | 278116    | 259998  | 205.88 | 7%    | 5986224      | 5191457  | 190.73 | 13%   |
| LEAF TOTAL                                      | 4535584   | 3911900 | 225.78 | 14%   | 4503325   | 3728643 | 217.59 | 17%   | 72587087     | 57992427 | 208.15 | 20%   |
|                                                 | THIS SALE |         |        |       | LAST SALE |         |        |       | TO DATE      |          |        |       |
|                                                 | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED      | SOLD     | AVG.   | OUT % |
| DUST                                            | 462587    | 415124  | 227.87 | 10%   | 403410    | 350501  | 225.46 | 13%   | 8382338      | 7159387  | 210.14 | 15%   |
| DUST SEC.                                       | 71533     | 64956   | 209.80 | 9%    | 73047     | 66655   | 206.94 | 9%    | 1647867      | 1355083  | 181.50 | 18%   |
| DUST TOTAL                                      | 534120    | 480080  | 225.43 | 10%   | 476458    | 417157  | 222.50 | 12%   | 10030205     | 8514470  | 205.58 | 15%   |
| TOTAL                                           | 5069703   | 4391980 | 225.75 | 13%   | 4979783   | 4145800 | 218.09 | 17%   | 82617292     | 66506897 | 207.82 | 20%   |

| OFFER / SOLD QUANTITY & AVERAGE PRICE |           |         |        |       |           |         |        |       |              |          |        |       |
|---------------------------------------|-----------|---------|--------|-------|-----------|---------|--------|-------|--------------|----------|--------|-------|
| LEAF                                  | THIS SALE |         |        |       | LAST SALE |         |        |       | UPTO SALE 39 |          |        |       |
|                                       | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED      | SOLD     | AVG.   | OUT % |
| 2024-25                               | 4535584   | 3911900 | 225.78 | 14%   | 4503325   | 3728643 | 217.59 | 17%   | 72587087     | 57992427 | 208.15 | 20%   |
| 2023-24                               | 5141562   | 3827123 | 160.16 | 26%   | 5657792   | 3852160 | 157.30 | 32%   | 96072160     | 67586806 | 171.97 | 30%   |
| DUST                                  | THIS SALE |         |        |       | LAST SALE |         |        |       | TO DATE      |          |        |       |
|                                       | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED      | SOLD     | AVG.   | OUT % |
| 2024-25                               | 534120    | 480080  | 225.43 | 10%   | 476458    | 417157  | 222.50 | 12%   | 10030205     | 8514470  | 205.58 | 15%   |
| 2023-24                               | 797811    | 527961  | 155.31 | 34%   | 754871    | 465147  | 158.13 | 38%   | 12487260     | 8714727  | 168.33 | 30%   |
| TOTAL                                 | THIS SALE |         |        |       | LAST SALE |         |        |       | TO DATE      |          |        |       |
|                                       | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED      | SOLD     | AVG.   | OUT % |
| 2024-25                               | 5069703   | 4391980 | 225.75 | 13%   | 4979783   | 4145800 | 218.09 | 17%   | 82617292     | 66506897 | 207.82 | 20%   |
| 2023-24                               | 5939373   | 4355084 | 159.57 | 27%   | 6412663   | 4317306 | 157.39 | 33%   | 108559420    | 76301533 | 171.55 | 30%   |

| PRICE RANGE           |         |         |         |              |         |      |         |         |              |         |         |
|-----------------------|---------|---------|---------|--------------|---------|------|---------|---------|--------------|---------|---------|
| % OF TEAS SOLD        | LEAF    |         |         |              |         |      | DUST    |         |              |         |         |
|                       | 2024/25 |         |         | UPTO SALE 39 |         |      | 2023/24 |         | UPTO SALE 39 |         |         |
|                       | Sale 39 | Sale 38 | 2024/25 | 2023/24      | 2022/23 |      | Sale 39 | Sale 38 | 2024/25      | 2023/24 | 2022/23 |
| BELOW 100             | 0.0     | 0.0     | 0.8     | 2.9          | 5.1     | 0.0  | 0.0     | 0.0     | 1.2          | 2.0     | 3.0     |
| BETWEEN 100.00-119.99 | 0.0     | 0.0     | 5.7     | 33.1         | 18.2    | 0.0  | 0.0     | 0.0     | 6.0          | 20.5    | 12.4    |
| BETWEEN 120.00-139.99 | 0.0     | 0.0     | 12.9    | 9.8          | 11.1    | 0.2  | 0.2     | 8.4     | 12.1         | 10.0    |         |
| BETWEEN 140.00-159.99 | 0.1     | 0.7     | 7.7     | 5.6          | 7.4     | 0.1  | 1.6     | 6.9     | 12.5         | 11.4    |         |
| BETWEEN 160.00-179.99 | 1.4     | 21.5    | 14.1    | 6.2          | 6.9     | 3.1  | 5.3     | 10.1    | 13.1         | 14.3    |         |
| BETWEEN 180.00-199.99 | 38.9    | 29.4    | 9.8     | 6.8          | 6.5     | 24.5 | 23.1    | 10.7    | 11.1         | 9.6     |         |
| BETWEEN 200.00-219.99 | 16.2    | 6.0     | 6.2     | 8.0          | 8.0     | 18.3 | 14.8    | 11.9    | 10.6         | 10.6    |         |
| BETWEEN 220.00-239.99 | 8.2     | 8.1     | 7.4     | 8.2          | 9.1     | 22.8 | 21.8    | 14.2    | 8.0          | 11.5    |         |
| BETWEEN 240.00-259.99 | 13.6    | 13.0    | 9.4     | 6.5          | 9.0     | 15.4 | 21.5    | 13.0    | 4.7          | 8.2     |         |
| BETWEEN 260.00-279.99 | 8.6     | 9.8     | 8.8     | 4.8          | 6.4     | 8.6  | 6.0     | 8.6     | 2.7          | 5.0     |         |
| BETWEEN 280.00-299.99 | 6.2     | 5.3     | 6.4     | 3.5          | 4.5     | 3.6  | 3.4     | 5.3     | 1.9          | 2.2     |         |
| 300 AND ABOVE         | 6.8     | 6.3     | 10.9    | 4.6          | 7.7     | 3.4  | 2.4     | 3.8     | 0.7          | 1.8     |         |

| FUTURE FRESH OFFERING (IN PACKAGES) |                |       |        |                |       |        |            |       |        |
|-------------------------------------|----------------|-------|--------|----------------|-------|--------|------------|-------|--------|
| SALE NO                             | THIS YEAR-2024 |       |        | LAST YEAR-2023 |       |        | DIFFERENCE |       |        |
|                                     | LEAF           | DUST  | TOTAL  | LEAF           | DUST  | TOTAL  | LEAF       | DUST  | TOTAL  |
| 40                                  | 129602         | 8895  | 138497 | 138159         | 11217 | 149376 | -8557      | -2322 | -10879 |
| 42                                  | 125627         | 10095 | 135722 | 124162         | 10649 | 134811 | 1465       | -554  | 911    |
| 43                                  | 129569         | 9929  | 139498 | 0              | 0     | 0      | 129569     | 9929  | 139498 |
| TOTAL                               | 384798         | 28919 | 413717 | 262321         | 21866 | 284187 | 122477     | 7053  | 128619 |



| STAC BUYING (ALL TEAS) FOR THE SALE 39 |             |        |     |            |           |        |       |            |             |        |     |
|----------------------------------------|-------------|--------|-----|------------|-----------|--------|-------|------------|-------------|--------|-----|
|                                        | CTC LEAF    |        |     | DUST       |           |        | TOTAL |            |             |        |     |
|                                        | Sale 39     |        |     |            |           |        |       |            |             |        |     |
| OFFER                                  | 4,535,584   |        |     | OFFER      | 534,120   |        |       | OFFER      | 5,069,703   |        |     |
| SOLD                                   | 3,911,900   |        |     | SOLD       | 480,080   |        |       | SOLD       | 4,391,980   |        |     |
| SOLD %                                 | 86%         |        |     | SOLD %     | 90%       |        |       | SOLD %     | 87%         |        |     |
| ZONE                                   | KGS         | AVG    | %   | ZONE       | KGS       | AVG    | %     | ZONE       | KGS         | AVG    | %   |
| Local                                  | 1,039,059.6 | 228.41 | 27% | Local      | 138,825.3 | 223.17 | 29%   | Local      | 1,177,884.9 | 227.79 | 27% |
| N.India                                | 854,458.4   | 229.10 | 22% | W.India    | 100,296.3 | 233.35 | 21%   | N.India    | 922,370.7   | 228.89 | 21% |
| R.Pack                                 | 459,200.8   | 258.56 | 12% | N.India    | 67,912.3  | 226.35 | 14%   | W.India    | 532,970.5   | 230.25 | 12% |
| W.India                                | 432,674.2   | 229.54 | 11% | Others     | 55,128.4  | 237.19 | 11%   | R.Pack     | 475,327.7   | 257.52 | 11% |
| HUL                                    | 359,471.6   | 202.38 | 9%  | HUL        | 31,930.5  | 197.61 | 7%    | HUL        | 391,402.1   | 201.99 | 9%  |
| Others                                 | 231,200.8   | 214.20 | 6%  | Packeteers | 24,929.6  | 212.53 | 5%    | Others     | 286,329.2   | 218.63 | 7%  |
| TCPL                                   | 219,134.0   | 190.31 | 6%  | TCPL       | 22,853.0  | 223.34 | 5%    | TCPL       | 241,987.0   | 193.43 | 6%  |
| Packeteers                             | 185,316.6   | 210.33 | 5%  | R.Pack     | 16,126.9  | 228.13 | 3%    | Packeteers | 210,246.2   | 210.59 | 5%  |
| C.India                                | 120,951.6   | 224.68 | 3%  | C.India    | 15,507.1  | 219.75 | 3%    | C.India    | 136,458.7   | 224.12 | 3%  |
| Exports                                | 4,741.0     | 176.83 | 0%  | Exports    | 6,570.1   | 242.16 | 1%    | Exports    | 11,311.1    | 214.77 | 0%  |
| S.India                                | 418.0       | 286.00 | 0%  |            |           |        |       | S.India    | 418.0       | 286.00 | 0%  |
| TOTAL                                  | 3,911,900   | 225.78 |     | TOTAL      | 480,080   | 225.43 |       | TOTAL      | 4,391,980   | 225.75 |     |

| DOOARS BATTING ORDER (STAC+CTTA) UPTO SALE 39 |           |        |            |        |
|-----------------------------------------------|-----------|--------|------------|--------|
| MARK                                          | 2024-25   |        | 2023-24    |        |
|                                               | KGS       | AVG    | KGS        | AVG    |
| KARTICK                                       | 167137.20 | 358.00 | 287,938.10 | 327.43 |
| CHULSA                                        | 199304.60 | 332.77 | 250,424.90 | 269.92 |
| GULMA                                         | 258169.60 | 326.43 | 462,757.80 | 314.65 |
| RYDAK                                         | 396920.80 | 324.34 | 658,338.90 | 279.29 |
| DALGAON                                       | 399320.10 | 314.79 | 686,879.80 | 286.89 |
| BINAGURI                                      | 598298.60 | 314.01 | 712,793.10 | 288.87 |
| BARADIGHI                                     | 338631.80 | 313.18 | 409,325.60 | 277.47 |
| BHATKAWA                                      | 131048.80 | 312.49 | 99,420.10  | 266.59 |
| GHATIAROYAL                                   | 95368.30  | 308.96 | 335,182.70 | 284.48 |
| HOPE                                          | 285507.00 | 306.56 | 321,086.20 | 261.78 |
| NEPUCHAPUR                                    | 270030.60 | 306.33 | 486,633.70 | 260.88 |
| JITI                                          | 584038.80 | 303.36 | 619,638.40 | 275.26 |
| MORAGHAT                                      | 528094.30 | 302.47 | 507,057.60 | 249.37 |
| GANDRAPARA                                    | 481872.50 | 299.37 | 537,152.83 | 242.16 |
| ARYAMANSPECIAL                                | 111140.40 | 297.82 | 157,505.40 | 262.35 |
| PAHARGOOMIAH                                  | 338227.30 | 297.48 | 433,605.00 | 271.70 |
| KUMARGRAM                                     | 477517.40 | 297.18 | 391,567.40 | 270.19 |
| DIANARAMBARI                                  | 158665.00 | 294.56 | 226,543.30 | 241.55 |
| CHALOUNI                                      | 330837.80 | 294.28 | 323,073.60 | 249.28 |
| LEESHIVER                                     | 338382.30 | 294.09 | 519,844.40 | 250.20 |
| GAIRKHATA                                     | 152715.90 | 293.14 | 562,163.40 | 224.22 |
| DANGUAJHAR                                    | 589467.30 | 292.92 | 488,847.00 | 258.77 |
| MATRIGOLD                                     | 254346.40 | 292.62 | 323,523.30 | 241.37 |
| SANKOS                                        | 672584.30 | 292.59 | 496,651.20 | 260.90 |
| AIBHEEL                                       | 610358.80 | 292.44 | 617,540.82 | 242.15 |

\* Above 30,000 Kgs.

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